

ID	SE07
STATE ID	Passenger 6.4
Description	MID-SIZE SEDAN, FOUR (4) DOOR. PASSENGER AND CARGO SPACE MUST BE 110 CU. FT. OR GREATER, BUT LESS THAN 120 CU. FT. FRONT WHEEL DRIVE ONLY. MUST BE E-85.
Estimated Quantity	17
Delivery Location/details	ISU- Ames, Dealer Delivered
Pre-delivery Inspection Allowance (per vehicle)	\$54.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
Base Vehicle Minimum Specifications						
1 SPEED CONTROL - Factory standard	STD	\$0.00		\$0.00		\$0.00
2 MIRRORS - Interior: day - night - Exterior: left & right side	STD	\$0.00		\$0.00		\$0.00
3 AIR CONDITIONING - Standard factory package installed	STD	\$0.00		\$0.00		\$0.00
4 SEATING 5 Passenger - Standard, with cloth fabric upholstery	186	\$0.00		\$0.00		\$0.00
5 FLOOR COVERING - Carpeted passenger area color coordinated, carpet cargo area.	STD	\$0.00		\$0.00		\$0.00
6 GLASS - Windshield & all windows tinted	STD	\$0.00		\$0.00		\$0.00
7 REAR WINDOW DEFROSTER - Electric, heated wire type; factory installed	STD	\$0.00		\$0.00		\$0.00
8 RADIO - AM/FM with single CD/Clock. Factory installed with speakers.	585	\$0.00		\$0.00		\$0.00
9 MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED.	STD	\$0.00		\$0.00		\$0.00
10 WIPERS - Intermittent windshield wipers, with washers	STD	\$0.00		\$0.00		\$0.00
11 12 Volt Power Point	STD	\$0.00		\$0.00		\$0.00
12 STEERING COLUMN - Tilt	STD	\$0.00		\$0.00		\$0.00
13 ENGINE - 6 cylinder, 2.7 liter minimum E85 fuel capability	992	\$0.00		\$0.00		\$0.00
14 TRANSMISSION - Automatic, 4 speed including overdrive	STD	\$0.00		\$0.00		\$0.00
15 BATTERY - Heavy duty _____ amp _____ cca	58 AMP	\$0.00		\$0.00		\$0.00
16 WHEEL COVERS- Standard	STD	\$0.00		\$0.00		\$0.00
17 TIRES - 4 each standard size radial. All season tread when standard. Standard production temporary spare.	STD	\$0.00		\$0.00		\$0.00
18 BRAKES- Power, disc front	STD	\$0.00		\$0.00		\$0.00
19 COOLANT SYSTEM- Coolant Recovery System	STD	\$0.00		\$0.00		\$0.00
20 STEERING- Power Steering	STD	\$0.00		\$0.00		\$0.00
21 HEADLIGHTS- Equipped with halogen headlights	STD	\$0.00		\$0.00		\$0.00
22 SEATBELTS- Front and rear shoulder/lap belts, lap belt for center seating.	STD	\$0.00		\$0.00		\$0.00
23 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	DELIVERY TO AMES	\$30.00		\$0.00		\$0.00
24 Required Options (Pricing required for a complete Bid)						
25 Power LH & RH mirrors	STD	\$0.00		\$0.00		\$0.00
26 Remote Keyless Entry	STD	\$0.00		\$0.00		\$0.00
27 6 Passenger Seating	STD	\$0.00		\$0.00		\$0.00
28 Front and Rear, color keyed floor mats	STD	\$0.00		\$0.00		\$0.00
29 Anti-Lock Brake System	552	\$0.00		\$0.00		\$0.00
30 Power Windows and locks	STD	\$0.00		\$0.00		\$0.00
31 Power driver seat with adjustable lumbar support	90F	\$0.00		\$0.00		\$0.00
32 Daytime running lights, OEM only	942	\$0.00		\$0.00		\$0.00
34 Options which may be required						
35 Power LH & RH mirrors	STD					
36 Engine Heater, Block Type	41H	\$30.00				
37 Front bucket seats	186	\$109.00				
38 Remote Keyless Entry	STD					
39 6 passenger seating	STD					
40 Fabric upholstery treated to resist stains, OEM or dealer.	DEALER	\$150.00				
41 Two extra keys- four (4) total	2 KEYS	\$58.00				
42 Front and Rear, Color Keyed Floor Mats	STD					
43 Anti-Lock Brake System	552	\$522.00				
44 Power Windows and Locks	STD					
45 Power Drivers Seat with Adjustable Lumbar Support	90F	\$274.00				
46 Daylight Running Lights, OEM only	942					
47 Smokers package, cigarette lighter & ashtray, OEM only.	43C	\$0.00				
48 CD Player - delete	STD					
49 ENGINE-6 cylinder, 2.7 liter minimumNON-E-85compatible	3.0 EFI	\$0.00				
50 Traction Control	553 552	\$674.00				
51 Side Curtain Airbags	53P	\$1,014.00				
52						
53 Vehicle Make:	FORD					
54 Vehicle Model:	TAURUS					
55 Vehicle Model Code:	P53					
56 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications:		0.00%				
57 American Made (Yes/No):	Yes					
58 Exact Model Designation and Equipment Package:	100A					
59 EPA Highway (MPG):						
60 Base Price:		\$19,355.35		\$0.00		\$0.00
62 Required Option Price:		\$30.00		\$0.00		\$0.00
63 Fleet Incentive Discount:		\$0.00		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
64 Government Discount:		(\$6,800.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
65 Other Discounts:		(\$32.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
66 Final Price:		\$12,553.35		\$0.00		\$0.00